

FUND DETAILS AT 30 SEPTEMBER 2009

Domestic AA - Targeted Absolute Return Sector: Inception date: 1 October 2002 Fund manager: Delphine Govender

Fund objective:

The Fund aims to exceed the return of the Daily Call Rate of FirstRand Bank.

Suitable for those investors who:

- Seek absolute (i.e. positive) returns regardless of stock market trends.
- Are risk-averse and require a high degree of capital stability
- Are retired or nearing retirement.
- Seek the diversification benefits of uncorrelated returns relative to shares or bonds.
- Wish to diversify a portfolio of shares or bonds.
- Wish to add a product with an alternative investment strategy to their overall

Price: R 15.59 R 2 561 m Size: Minimum lump sum per investor account: R 20 000 R 5 000 Minimum lump sum per fund: Minimum debit order per fund: R 500 Additional lump sum per fund: R 500 No. of share holdings: 57 Income distribution: 01/10/08 - 30/09/09 (cents per unit) Total 119.08

Distributes bi-annually. To the extent that the total expenses exceed the income earned in the form of dividends and interest, the Fund will not make a distribution.

Income distributions are higher than normal because the Fund was a shareholder of Remgro and Richemont when they unbundled in October 2008. For more information about this, please contact our Client Service Centre or refer to our website, details of which are below.

Annual management fee

The annual management fee rate is dependent on the return of the Fund relative to its benchmark. The benchmark is the return on call deposits with FirstRand Bank Limited (for amounts in excess of R5m). The fee hurdle (above which a fee greater than the minimum fee of 1% is charged) is performance equal to the benchmark. The manager's sharing rate is 20% of the outperformance of the benchmark. The fee is uncapped, however a high watermark principle applies which means that should the Fund underperform it would first be required to recover the underperformance before any further performance fees are payable.

COMMENTARY

The Fund invests in a portfolio of equities and substantially reduces stock market risk and exposure by selling equity derivatives against the equity portfolio. As a result, the Fund's return should not be correlated with equity markets, but it is dependent rather on the level of short-term interest rates and the ability of the Fund's equity portfolio to outperform the underlying benchmark equity index. In essence, therefore, the Fund's return comprises two of components: (1) the cash return implicit in the pricing of the sold futures contracts +/- (2) the out/underperformance of the equity portfolio versus the index (i.e. the alpha)

Since inception the Fund has returned 93%, outperforming the benchmark return of 73.3%. For the 12 months ended 30 September, the Fund has delivered 9.2%, versus the benchmark return of 9.0% and versus a return of 7.7% from the FTSE/JSE All Share Index (ALSI). We have seen a sharp rally in the ALSI from the lows of February/March this year, and as a result the Optimal Fund with its very low net equity exposure would naturally tend to lag in the context of rapidly rising equity prices. As a result, while the Fund has continued to outperform versus the ALSI over the past 12 months, the extent of the outperformance has narrowed considerably.

South African interest rates, which peaked in the second half of 2008, started declining in December 2008. With the cash return implicit on future contracts being a main source of return for this Fund, investors should be aware that the lower level of absolute interest rates will naturally have a downside impact on the overall absolute level of return for the Optimal Fund going forward.

We are of the opinion that current equity prices are presently discounting very optimistic expectations in terms of the earnings outlook for several companies. We are more cautious in terms of our expectations for the scale and pace of recovery of both economic activity and company profits, and decidedly more circumspect on the sustainability of current prices.

In this environment, we believe that the Optimal Fund's very low net equity exposure and corresponding potential to deliver long-term absolute returns, uncorrelated with overall equity markets, continues to make it a particularly compelling component of an investor's overall portfolio.

Tel 0860 000 654 or +27 (0)21 415 2301 Fax 0860 000 655 or +27 (0)21 415 2492 info@allangray.co.za www.allangray.co.za

OPTIMAL FUND

TOP 10 SHARE HOLDINGS¹

Company	% of portfolio		
BHP Billiton	11.6		
SABMiller	10.0		
Anglo American	7.7		
Sasol	6.9		
MTN Group	6.0		
Anglogold Ashanti	6.0		
Compagnie Fin Richemont SA	4.2		
Standard Bank Group	3.2		
Sanlam	2.6		
Remgro Limited	2.2		

¹ The Top 10 Share Holdings at 30 September 2009. Updated quarterly.

TOTAL EXPENSE RATIO FOR THE YEAR ENDED 30 JUNE 20092

	Included in TER			
Total expense ratio	Trading costs	Performance component	Fee at benchmark	Other expenses
2.04%	0.45%	0.43%	1.14%	0.02%

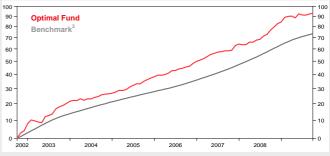
²A Total Expense Ratio (TER) is a measure of a portfolio's assets that are relinquished as operating expenses. The total operating expenses are expressed as a percentage of the average value of the portfolio, calculated for the year to the end of June 2009. Included in the TER is the proportion of costs that are incurred by the performance component, fee at benchmark, trading costs (including brokerage, VAT, STT, STRATE and insider trading levy) and other expenses. These are disclosed separately as percentages of the net asset value. A higher TER ratio does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER cannot be regarded as an indication of future TERs. The information provided is applicable to

ASSET ALLOCATION AT 30 SEPTEMBER 2009

Asset class	% of portfolio		
Net SA equities	3.1		
Hedged SA equities	81.5		
Listed property	0.4		
Foreign	0.3		
Money market and cash	14.7		
Total	100		

PERFORMANCE

Fund performance shown net of all fees and expenses as per the TER disclosure. Long-term cumulative performance (log scale)



% Returns	Fund	Benchmark 3
Since inception (unannualised)	93.0	73.3
Latest 5 years (annualised)	8.9	7.7
Latest 3 years (annualised)	9.9	9.1
Latest 1 year	9.2	9.0
Risk measures (Since inception month end prices)		
Maximum drawdown ⁴	-2.2	n/a
Percentage positive months	84.5	100.0
Annualised monthly volatility	3.0	0.7

- The return on call deposits with FirstRand Bank Limited (for amounts in excess of R5m). Source: FirstRand Bank, performance as calculated by Allan Gray as at 30 September 2009.
- Maximum percentage decline over any period.

Collective Investment Schemes in Securities (unit trust) are generally medium- to long-term investments. The value of units may go down as well as up and past performance is not necessarily a guide to the future. Unit trust prices are calculated on a net asset value basis, which is the total market value of all assets in the portfolio including any income accruals and less any permissible deductions from the portfolio divided by the number of units in issue. Declarations of income accruals are made biannually. Purchase and redemption requests must be received by the manager by 14:00 each business day and fund valuations take place at approximately 16:00 each business day. Forward pricing is therefore used. Performance figures are from Allan Gray Limited (GIPS compliant) and are for lump sum investments with income distributions reinvested. Permissible deductions may include management fees, brokerage, STT, auditor's fees, bank charges, trustee fees and RSC levies. The Fund may be row to 10% of the market value of the portfolio to bridge insufficient liquidity. A schedule of fees and charges and maximum commissions is available on request from the manager. Commission and incentives may be paid and if so, would be included in the overall costs. The fund may be closed to new investments at any time in order to be managed in accordance with its mandate. The manager is a member of the Association for Savings & Investment SA (ASISA). Total Expense Ratio (TER): When investing, costs are only a part of an investment decision. The investment objective of the Fund should be compared with the investor's objective and then the performance of the investment and whether it represents value for money should be evaluated as part of the financial planning process. All Allan Gray performance figures are quoted after the deduction of costs incurred within the Fund so the TER is not a new cost. The FTSE/JSE All Share Index is calculated by FTSE Intentional Limited ("FTSE") in conjunction with the JSE Limited ("JSE") in accordance